

Sunny Trails Service Unit

SU668 Newsletter Vol. 2 September 2021

Girl Scouts San Diego

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About Sunny Trails Service Unit

We are honored to be part of Sunny Trails Girl Scout Service Unit #668. We hope to be a source of information and communication, while continuing to help you with local activities and support.

You are invited to join other leaders, troop volunteers and parents of independent registered Girl Scouts at our service unit meetings on the third Thursday of each month (except for December, June, and July) at 7pm. Contact DBJ@gssunnytrails.com to get on our mailing list.



Service Unit Meeting

Sunny Trails Service Unit meetings are hosted the third Thursday of each month (except for December, June and July) .

Next meeting:

Sep 16, 2021 07:00 PM - Virtual Meeting

Time: 7pm - 8 pm

Location:

- Virtual Meetings - Zoom Link

Join our virtual meeting using this link -

<https://us06web.zoom.us/j/88185744550?pwd=cFVNUFFjcjVvOERpaEYrem1tTUhSUT09>

- Meeting ID: 881 8574 4550
- Passcode: ST668

Save the Date for future meetings:

- Oct 21, 2021 07:00 PM - Virtual
- Nov 18, 2021 07:00 PM - Virtual
- Jan 20, 2022 07:00 PM - TBD
- Feb 17, 2022 07:00 PM - Virtual
- March 17, 2022 07:00 PM - Virtual
- April 21, 2022 07:00 PM - TBD
- May 19th, 2022 07:00 PM - Virtual



Important Date for GSSD Fall Products Sale

August–October

- Online training available for troop fall managers

Monday, Oct. 4

- Girls can access M2OS and send marketing emails
- Fall product program begins

Sunday, Oct. 24

- Family deadline for entering in-person orders in the M2 system (do NOT re-enter online girl-delivered items).

Wednesday, Oct. 27

- Last day for customers to place orders online.

Saturday, Nov. 13

- Product delivery day

Friday, Dec. 3

- Troop funds due in troop bank accounts by end of business day
- Troop paperwork due to SUFCs

January

- Rewards distributed via SUFC

5 Tips for a Successful Fall

Product Program

Adapted from a post by Leah Takahashi on Girl Scouts of Northern California's blog, September 14, 2017

Why You Should Participate So, why should you participate in the fall product program? For starters, it's one of the best ways for girls to start earning troop funds without having to wait until late spring after cookie season to start having fun (and troop leaders don't need to spend any of their own money to fund the troop). The costs of extracurricular activities can add up pretty quickly, and for most troops, participating in the fall product program and the Girl Scout Cookie Program covers the year's various expenses, like annual membership dues, uniforms, troop shirts, activity registration fees, and troop meeting supplies.

In addition to providing startup funds, the fall product program provides girls with valuable skills, including customer service, organizing, creative problem solving, money handling, marketing savvy, and goal setting. Whether she's taking online orders...the fall product program gives girls the chance to put their skills into action, show off their Girl Scout spirit, and let their confidence soar as they interact with customers.

With all that in mind, here are five key ways to help your girls participate in a successful fall product program:

1. Set a troop goal

Do your girls want to complete some new badges this winter, or maybe save up for a big event six months from now? Whatever their hearts desire, make sure they set a troop goal. By working as a team, even new members can feel a part of something bigger as they join with their new friends to achieve a common goal. And troop leaders can help guide their girls' dreams, but remember, activities should always be girl-led. Keep your parents and girls updated on your troop's sales and

remind girls to set individual goals—that way their excitement lasts all season long.

2. Prepare for the season

You know the good ‘ol Girl Scout motto—always be prepared! From handling troop leader logistics (e.g., finding a troop fall product manager, setting up your troop’s bank account) to making sure girls are ready (e.g., they’ve got their sales pitch down), be sure you and your troop are prepared for the fall product program.

3. Get families involved

If the parents of your girls know the specific goal that their daughters have set (i.e., how much they need to sell in order earn their way to the awesome activities they have planned), they can better do their part to support and encourage girls. Plan a parent meeting before the season begins, with both parents and girls in attendance, to ensure that all parents know key dates and goals/expectations for the program. Bonus points if you let your girls do the talking!

4. Make sure all volunteers receive proper training

Whether you’re a troop leader, service unit fall product manager, or parent helper, make sure you check out your council’s fall product training!

Pro tip: Need more support? Try reaching out to another adult volunteer who previously headed up the program for their troop—they can be a great resource for questions and best practices!

5. Try a Financial Literacy Badge with the troop

Don’t wait until cookies to start financial literacy badges, you can plan on the troop to work on one together. From working on talking with customers to budgeting, these skills will help out your troop funds in the long run. (Please note step 5: was edited for our location as we do not have booth sales in our Council.)

Volunteer Appreciation



The Fall Product Program is coming up and Julia Robles is looking forward to another successful year. This is Julia’s 2nd year as the Sunny Trails Service Unit Fall Sales Products Coordinator. Her

time as a parent and community volunteer has been a passion for Julia. As a parent and Fall Product Program volunteer for her daughter’s troop since 2015, she is also very active in PTA and currently serves on the Chula Vista Elementary Council of PTAs. Julia is an Instructional Assistant Special Ed. At Anne and William Hedenkamp Elementary.

What does it mean to Julia to be a Girl Scout Volunteer? “I get to participate in watching the girls become strong, independent teenagers who can do and be anything they want in the world. I love seeing them grow and come out of their shells.”

Thank you, Julia, for all the time you volunteer to our community and Sunny Trails. Our volunteers have hearts and are priceless!

Nominate a volunteer to be recognized in next month’s newsletter - email your nomination to:

Marilou Thomas - recognitions@gssunnytrails.com

Membership Renewal 2021-2022

The new membership year is coming soon and it’s a good time to review your troop and adult membership to make sure everyone is renewed for the upcoming year. If you need assistance please check out the Council’s page on how to [Renew \(sdgirlscouts.org\)](https://sdgirlscouts.org).



GSSD VC 2021-Welcome Home!

Though the Girl Scout San Diego Volunteer Conference had a last minute change to an open house setting it was great to be welcomed back to the Balboa Campus. Those attending were able to try the new Adventurefuls GS cookie and mingle with a small group of other volunteers. Training will be offered virtually and in small groups throughout the fall. Volunteers who registered will have priority to sign-up for the training (until September 3rd). Open spots will be offered to GSSD members after that. Please visit the GSSD website for more information.

Sunny Trails Encampment for Oct. 8-10 is Canceled

Our first Service Unit Encampment scheduled for October 8-10, 2021 has been canceled. Our Service Unit team will be providing more information about future encampments as soon as possible.



Upcoming Council Events

Event registration and Details found here:

<https://www.sdgirlscouts.org/en/events/event-list.html>



Older Girl Conference

A Virtual Conference for Cadettes-Ambassadors
Saturday, Sept. 18, 10:30 a.m.-3:30 p.m.

Register now!



Save the Date: Saturday, Nov. 6, 2021

Volunteer Celebration is a chance to celebrate all of the amazing Girl Scout volunteers in San Diego and Imperial counties. Congratulations to the volunteers who received council and national recognitions for their above-and-beyond service to our girls, our community, and our world!

Outdoor Skills Weekend

Outdoor Skills Weekend 2021 will be postponed until spring 2022. At that time, we hope to be able to gather for our traditional learning and fellowship getaway.