

# Welcome!

## Sunny Trails Service Unit Meeting

### January 19, 2023

Thank you for joining us.  
The meeting will start soon!

# Sunny Trails Service Unit Managers

Your Meeting  
Host Tonight



**Cindy Saenz**  
[DBJ@gssunnytrails.com](mailto:DBJ@gssunnytrails.com)



**Susanna King**  
[CSA@gssunnytrails.com](mailto:CSA@gssunnytrails.com)

# Meeting Agenda

- Welcome
- Announcements
  - Flag Ceremony
- Service Unit News
  - Service Unit Volunteers
  - SU Encampment
  - Cookie Kick-off
  - Volunteer Appreciation Dinner
- Council Events
  - Fall Products Sale
  - Live Scan
- Short and Snappy Training
  - Cookie Season



# Flag Ceremony

Presented by Girl Scout Troop 6344

# Seeking Troops for SU Meeting Flag Ceremony

We are looking for troops to come help us start our Feb, Mar, and May Service Unit Meetings. If your troop is interested in participating please reach out to Susanna King at [CSA@gssunnytrails.com](mailto:CSA@gssunnytrails.com) or [DBJ@gssunnytrails.com](mailto:DBJ@gssunnytrails.com) to sign up.

Each Girl Scout who participates in the flag ceremony will earn this Sunny Trails Ceremony patch.

Please note: our February and March SU meeting will be on Zoom.



# Sunny Trails Service Unit needs volunteers!

## **Current volunteer roles available:**

Service Unit Activity Consultant

Cookie Booth Coordinator/Team

## **Volunteer roles that will be open next year:**

Fall Sale Coordinator

Service Unit Co-Manager C/S/A

# Camp Hogwarts II April 28-30, 2023 Camp Winacka

\* Only 100 spots available \*



- Registered Girl Scouts and Adult: \$75
  - Safety-wise ratio adults only. Must have a current background check.
- Payment due at time of registration
  - Fee includes lodging, meals, activities, supplies, and fun patch.
- Registration is open from January 19 – March 20
  - Please submit registration and payment as soon as possible to secure lodging and adventure activities (first come, first served).
- Hogwarts Attire is encouraged!
- Questions?: Email [encampment@gssunnytrails.com](mailto:encampment@gssunnytrails.com)





# Sunny Trails

## Cookie Kickoff

Hedenkamp Elementary School (Parking Lot)

930 E. Palomar St. Chula Vista, CA 91913

Saturday, January 21, 2023

10:00am-12:00pm



All levels are welcome!!!

You must register on [gssunnytrails.com](https://gssunnytrails.com)

Learn the 5 skills for a successful Cookie Season

Goal Setting, Decision Making, People Skills, Money Management, and Business Ethics

Patches (\$4) and Signs (\$2) available to purchase

(Limited to only 100 patches and signs first come first serve

text Marilou @ 619-243-9694 to purchase)

GSSD store will be selling  
cookie business related  
items. If you want to place  
an order with the store  
beforehand, please email  
the store at  
[store@sdgirlscouts.org](mailto:store@sdgirlscouts.org)  
Credit cards only



# Sunny Trails Volunteer Appreciation Dinner



SAVE THE DATE!!!

Thursday, May 25, 2023

Sweetwater Campgrounds Community  
Room

More Details to come

# Fall Products Sale 2022

## February 23

- Rewards distributed via SUFC (due to ongoing supply chain issues, some rewards may be delayed).



# LiveScan - Don't miss this opportunity!

- Thank you to all have gone to get their LiveScan done!
- If you need to get your LiveScan done, please send an email to [customercare@sdgirlscouts.org](mailto:customercare@sdgirlscouts.org) with-
- Subject: Fingerprinting- Sunny Trails
- Message: I would like to sign up for fingerprinting.
- Troop #:
- Role:
- and of course **2022/2023 Membership**



*It's Girl Scout Cookie Season!!*

- For updates/training/FAQ please see the GSSD website.
- What troops need to be prepared.
  - Make sure your troop has a bank account.
  - Each troop needs a Troop Cookie Manager (TCM). Need assistance please contact GSSD at [customercare@sdgirlscouts.org](mailto:customercare@sdgirlscouts.org)
- **Volunteers needed for delivery day. Must be age 18+**
- Julia Robles will be our Product Sale Committee Chair (SU Cookie Person). Her email address is [cookies@gssunnytrails.com](mailto:cookies@gssunnytrails.com)

# 2023 Cookie Program Dates

- Cookie Kick off: Sat, Jan 21
- Delivery Day: Sat, Jan 28
- Cookie Sales begin: Sat, Jan 29 @ 9AM
- Digital Cookie opens: Sat, Jan 29
- Cookie Cupboards open: Wed, Feb 1
- Cookie Booth sales begin: Fri, Feb 10
- 1st Troop payment: Fri, Feb 10
  - Troop funds for first payment must be in troop account by end of day.
- Direct Ship begins: Mon, Feb 27
  - Raspberry Rally now available for ordering
- Cookie program ends: Sun, Mar 12
- Final Troop payment: Fri, Mar 17
  - Troop funds for final payment must be in troop account by end of day.



# Cookie Entrepreneur Opportunity



DATES available are January 23rd, 24th, 25th during afternoon hours

Send an email to [CSA@gssunnytrails.com](mailto:CSA@gssunnytrails.com) for the link!

Hey Cookie Entrepreneurs-

You have the opportunity to meet with a team member from SOLV Energy, one of Girl Scouts San Diego's amazing partners, to perfect your cookie pitch! You will spend about 15 minutes with them virtually and give your cookie pitch. They will provide you feedback on it and help you find ways to tailor it to different audiences. Then, if you'd like, you can go over your goals and your cookie marketing plan and they can help in generating some additional ideas for getting to that goal. While you won't be taking an order during the session since the cookie program hasn't yet begun, you will be meeting a new potential customer. [Sign up here](#) for one of the limited spaces! You will receive a link to a Microsoft Teams meeting to join at your start time. You can join from a computer or phone. Please plan to wear your Girl Scout sash or vest on the call! Reach out to [customercare@sdgirlscouts.org](mailto:customercare@sdgirlscouts.org) with questions.

Wishing you a great cookie season,  
GSSD Product Program team

## **Alma Zendejas**

**Code Ninjas – Chula Vista Center Director**

2318 Proctor Valley Rd Ste. 104

Chula Vista, CA 91914

O: 858.621.3406





# Thank You for Joining Us!

Sunny Trails Service Unit Team		
<b>Service Unit Manager</b> Daisy, Brownie, Junior Troops	Cindy Saenz	<a href="mailto:DBJ@gssunnytrails.com">DBJ@gssunnytrails.com</a>
<b>Service Unit Manager</b> Cadette, Senior, Ambassador Troops	Susanna King	<a href="mailto:CSA@gssunnytrails.com">CSA@gssunnytrails.com</a>
New Troops Support	Dolly Purificacion	<a href="mailto:newtroops@gssunnytrails.com">newtroops@gssunnytrails.com</a>
Treasurer and Troop Financials	Marilou Thomas	<a href="mailto:treasurer@gssunnytrails.com">treasurer@gssunnytrails.com</a>
Registrar/Recruitment	Karen Pickens	<a href="mailto:registrar@gssunnytrails.com">registrar@gssunnytrails.com</a>
Product Sales Committee Chair	Julia Robles	<a href="mailto:cookies@gssunnytrails.com">cookies@gssunnytrails.com</a>
Product Sales Nuts	Julia Robles	<a href="mailto:nuts@gssunnytrails.com">nuts@gssunnytrails.com</a>
Recognitions	Elisa Hilliard	<a href="mailto:recognitions@gssunnytrails.com">recognitions@gssunnytrails.com</a>
Activity Consultant	open	<a href="mailto:activityapproval@gssunnytrails.com">activityapproval@gssunnytrails.com</a>
Encampment Director	Marisa Segoviano	<a href="mailto:encampment@gssunnytrails.com">encampment@gssunnytrails.com</a>
Sunny Trails Website	Debbie Lechner	<a href="mailto:website@gssunnytrails.com">website@gssunnytrails.com</a>
SHARE Coordinator	Selena Ellis-Vizcarra	<a href="mailto:share@gssunnytrails.com">share@gssunnytrails.com</a>



Please join us at our next meeting on  
Thursday, February 16th. Our next  
meeting will be a in-person Meeting  
Starting at 7 p.m.

Sunny Trails  
Service Unit

**Meeting**

